# Nevada Governor's Office of ECONOMIC DEVELOPMENT



Managed by the Governor's Office of Economic Development International Division

A Partnership-based Global Recruitment Platform



### NEVADA GLOBAL -Co-working Partners



# Nevada Global

International Company participants' by industry clusters



#### **4C5** NEVADA GLOBAL MODEL\*

Competitive admission **C**ohorts of scaleups (in cooperation with (5 groups with participation of **NVG** international **30+ companies since June 2018)** and local partners) welcome to NEVADA GLOBAL **C**yclical programs **C**ustomer development (definite periods (learning from potential of time – usually 1-2 weeks). customers in collaboration with In total 200+ days already **25 NVG partner organizations** spent by companies in Northern & Southern in the program in NV Nevada)

\* Based on Dr. P. Pietrasienski's Acceleration Model 4xC

### Reveal the product on the US market ASAP

Use local social networks and resources of local partners in Nevada Let the marketing of your product precede its launch on the market

Lessons learned by Nevada Global companies

Always be ready to present/pitch your product and ideas in different formats Having customers and a local office in Nevada significantly increases the likelihood of attracting investors Making mistakes is not the only way to gain experience – NVG platform will help to mitigate risk

Local presence is essential for effective sales/marketing

Heavy focus on Nevada's commercialization platforms (NIAS, WaterStart & UNLV IGI) and mentoring





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